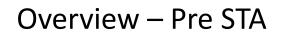
Joint-Industry Outreach

STA Evaluation – What to Expect 4 March 2015

STRATEGIC TRADE SECRETARIAT | MINISTRY OF INTERNATIONAL TRADE & INDUSTRY

OUTLINE







3 Roles and Responsibilities



STA Evaluation Cycle



Team's Findings - Common Mistakes



Action Forward



Malaysia – Pre STA

Scomi

- Scomi Precision Engineering (SCOMI): Malaysia's involvement with the A.Q. Khan network by supplying aluminium centrifuge components in 2003 intended for Libya's nuclear weapons program. This is often cited as among the strongest reasons for Malaysia to implement STA 2010.
- AQ Khan is the former head of Pakistan's nuclear programme who sent enriched uranium to Libya and sold nuclear centrifuge parts to Iran. He was operating through an international nuclear trafficking ring. Centrifuge parts manufactured by SCOMI were found on a ship bound for Libya in October 2003. This ship was examined in the Port of Taranto, Italy. SCOMI, admitted making the parts but said it did not know their final destination and believed they were for the oil and gas industries. The middleman/broker involved was BSA Tahir, a Sri Lankan married to a Malaysian. He was based in Dubai. He had a Malaysian PR.
- Malaysia was viewed as a <u>transit point for illicit</u> <u>trade of strategic items- mainly to Iran.</u>



UN Security Council Resolution







UNSCR 1540 – OP3(d) requires all States to:

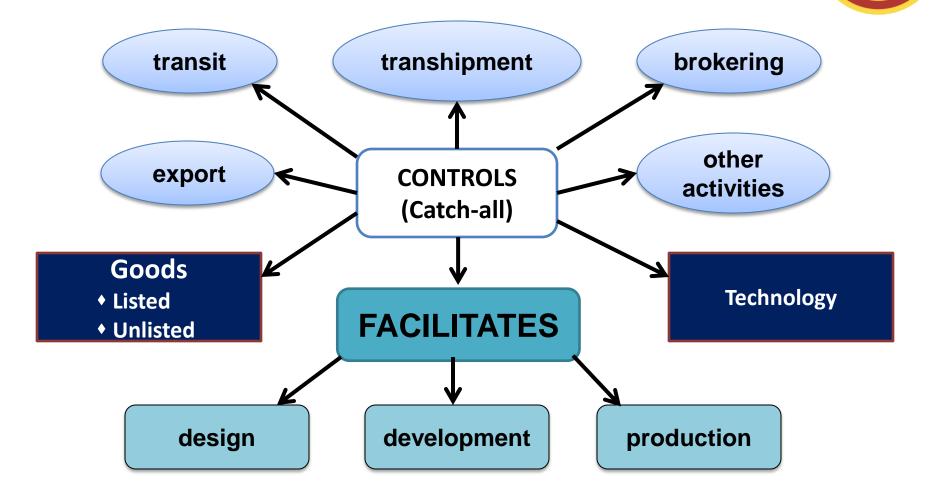
"take and enforce effective measures to establish <u>domestic controls</u> to prevent the proliferation of nuclear, chemical, or biological weapons and their means of delivery, including by establishing appropriate controls over related materials and to this end shall: establish, develop, review and maintain <u>appropriate effective national export and trans-shipment</u> <u>controls</u> over such items, including <u>appropriate laws and regulations</u> to control <u>export</u>, <u>transit</u>, <u>trans-shipment</u> and <u>re-export</u>....."

 As the UN Member State Malaysia is bound by Article 25 and 48 of the UN Charter to comply with and implement these obligations.



- Malaysia <u>fullfils</u> a major portion of the <u>UNSCR 1540</u> requirement <u>through</u> the implementation of <u>STA 2010</u> since <u>January 2011</u>.
- This is popularly known as 'export control'. However, the more appropriate term is <u>strategic trade management</u>.

Strategic Trade Act 2010

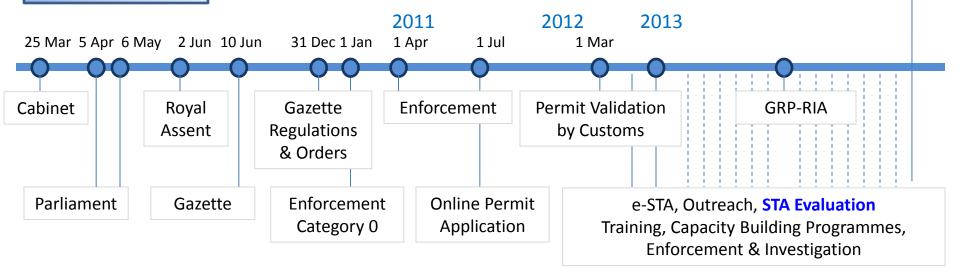


MALAYSIA

WEAPONS OF MASS DESTRUCTION (WMD) & ITS DELIVERY SYSTEMS

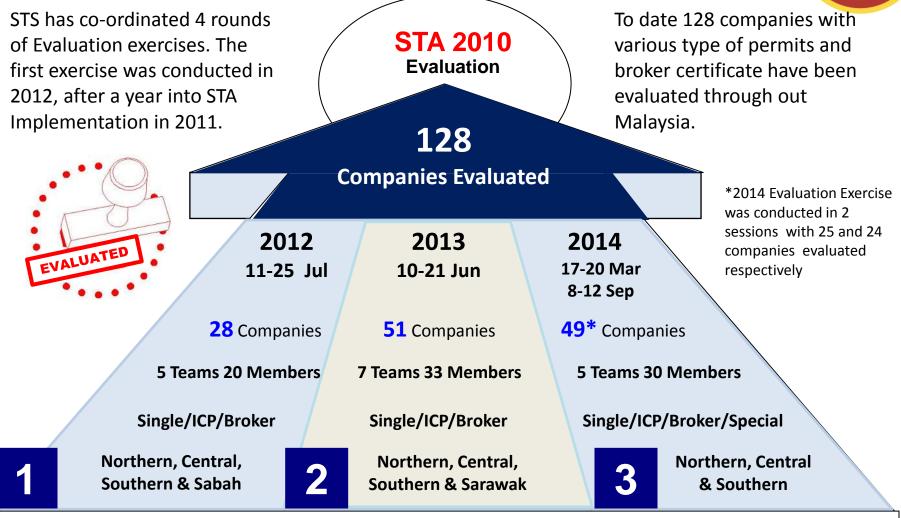
Timeline





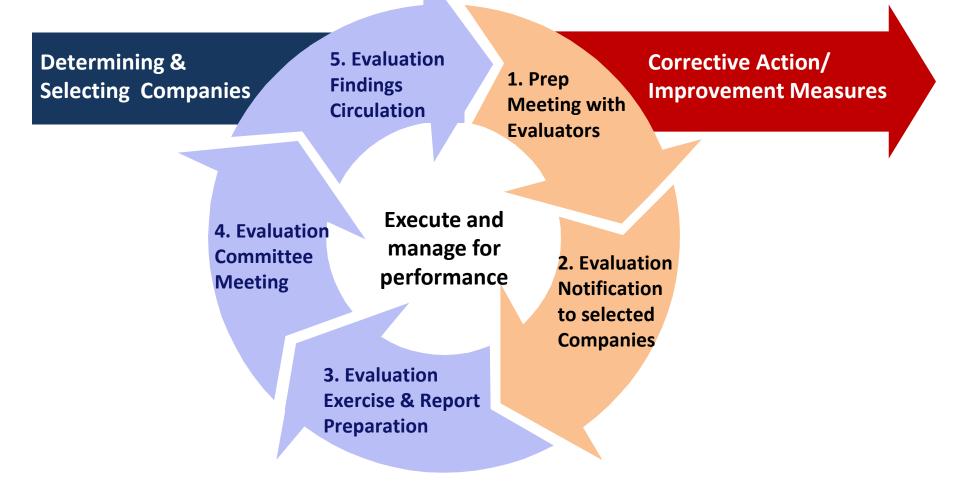
Where We Are



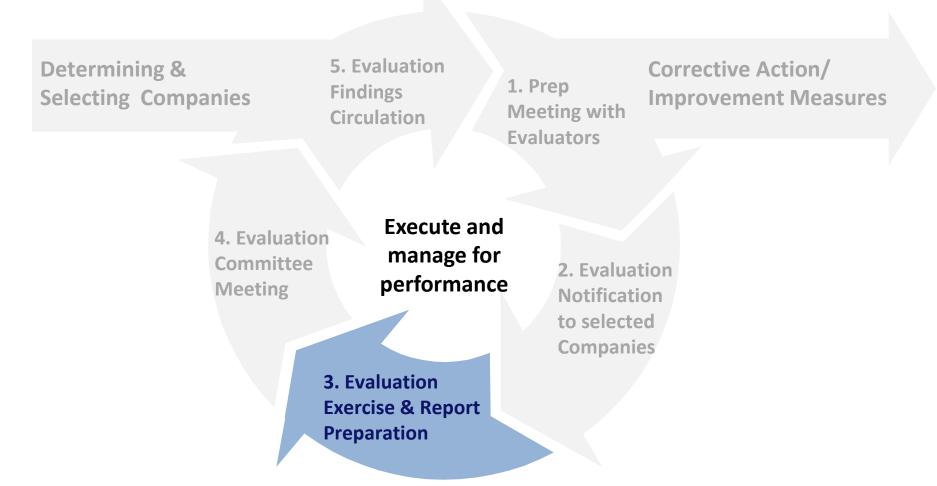


The STA evaluation is part of an on-going and regular engagement with companies to ensure that exporters comply with the permit conditions. The evaluation is in line with Regulation 30 (11) of the STA where the relevant authority may at any time require the records maintained under the Act to be audited and verified by authorised officer.

The **Evaluation Working Group Committee** deliberates on the audit findings and **decide on corrective action and/or improvement measures** to be taken up by companies to ensure continous compliance to STA 2010 MALAYSIA



The **Evaluation Working Group Committee** deliberated on the audit findings and **decide on actions to be taken** on companies that violate the STA as well as discuss on the need of improvement if necessary.





	Sin	gle Permit	Special Permit							
	Items exported to a country or destination as specified in permit.									
	Items exported to the approved end-user as specified use statement.									
spect	V		Permit holder DOES NOT export, transship or bring in transit any strategic items or unlisted items other than that specified in the permit.							
Evaluation Aspect	V	•	Quantity exported DOES NOT exceed the quantity that specified in the permit.							
Evalua	V		Permit holder <u>DOES NOT</u> transfer or assign the permit to any other person.							
	V	The strate permit.	gic items exporte	ed within the	validity period	of the				
	V	Submission of Delivery Verification Statement (DVS-Form 6) to the Licensing Agency within 2 months from the date of export.								

MALAYSIA



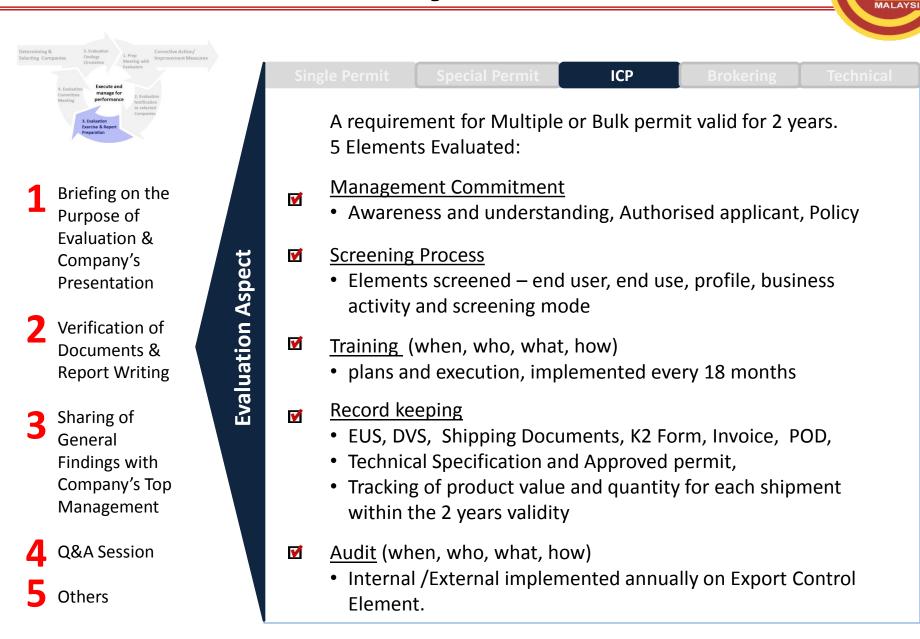
General Findings with Company's Top Management

Q&A Session

Others

		gle Permit Special Pe	rmit	ICP	Brokering	Technical				
Evaluation Aspect	M	Items exported to a country or destination as specified in the permit.								
	V	Items exported to the approved end-user as specified in the end- use statement.								
	V		Permit holder DOES NOT export, transship or bring in transit any strategic items or unlisted items other than that specified in the permit.							
	V	Quantity exported DOES NOT exceed the quantity that specified in the permit.								
Evalua	7	Permit holder <u>DOES NOT</u> transfer or assign the permit to any other person.								
	7	The strategic items en permit.	xported w	vithin the v	alidity period	of the				
	M	Submission of Delivery Verification Statement (DVS-Form 6) to the Licensing Agency within 2 months from the date of export.								
	V	End User Profile: bus shareholders, mode payment and agreem	of transpo	ort, busines		-				

MALAYSIA





			Special Permit	ICP	Brokering	Technical	
	 The strategic items brokered were registered in the broker certificate The strategic items brokered to the registered supplier/buyer as registered in the broker certificate 						
ect	V	The broke broker cei	ring activity condu rtificate	ucted within t	he validity pe:	riod of the	
Evaluation Aspect	The certificate holder notify the Authority any changes to the information in the certificate within 14 days of such changes took place						
Evalua	The certificate holder apply for new broker certificate when there are additional buyer/supplier/strategic items					when	

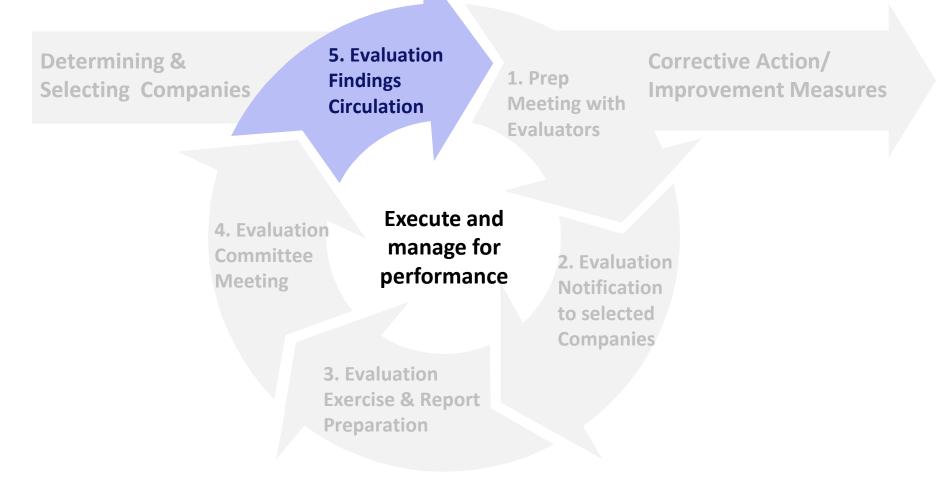
MALAYSIA



Single PermitJCPBrokeringTechnicalIs the product/ item classified under the correct technical
category of the Strategic Trade Order (Strategic Items) 2010?Is the product/ item classified under the correct product group
of the Strategic Trade Order (Strategic Items) 2010?Do the product/ item match the correct items description of the
Strategic Trade Order (Strategic Items) 2010?Do the product/ item match the correct items description of the
Strategic Trade Order (Strategic Items) 2010?Does the specification concur with the End Use Statement?



The **Evaluation Working Group Committee** deliberates on the audit findings and **decide on corrective action and/or improvement measures** to be taken up by companies to ensure continous compliance to STA 2010 MALAYSIA





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Evaluation findings:

- Shared with all agencies
- Shared with company
- Used to update our records on companies

Findings are important to us:

- We need to gauge compliance
- Provides input on areas to focus on for awareness and facilitation
- Better understanding of business operations
- Better enforcement

Findings are important to companies:

- To improve compliance
- To address any issue with the authorities
- To correct any misconceptions





Delivery Verification	Awareness &	Record Keeping	Strategic Item
Statement	Commitment	Mechanism	Declaration (K2 Form)
Training on Export	Screening & End Use	Export Control Audit	Recommendation &
Control	Statement (EUS)	& Compliance	Corrective Action

- What verification?
- Companies were not aware of the requirement and procedure post permit approval.
- No submission of Delivery Verification Statement (DVS) –Form 6 made to the licensing agency after 2 months from the date of export for single and special use permit. For multiple/bulk permit – company to ensure records are kept for reference.
- All DVS is to be completed with a Proof of Delivery (POD)
- There were also companies who submited the forms but has not made any copies for record keeping
- Who's the licensing agency again?



Delivery Verification	Awareness &	Record Keeping	Strategic Item
Statement	Commitment	Mechanism	Declaration (K2 Form)
Training on Export	Screening & End Use	Export Control Audit	Recommendation &
Control	Statement (EUS)	& Compliance	Corrective Action

- There are still companies with poor understanding, lack of awareness on procedures with minimal knowledge comprehension by the export control officer.
- Lacks commitment by top management in determining company's policy on export control
- Awareness is limited to specific individuals/unit responsible for logistics/shipment of strategic items – which should NOT be the case
- No authorisation letter highlighting export control officer's roles and responsibilities circulated within the organisation
- Failure to notify the Secretariat and DNT on updates or changes/ resignation of authorised applicant(s)



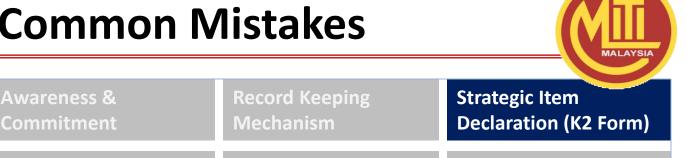
Delivery Verification	Awareness &	Record Keeping	Strategic Item
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Training & Audit on	Screening & End Use	Export Control Audit	Recommendation &
Export Control	Statement (EUS)	& Compliance	Corrective Action

- Poor documentations compilation, retention and consistency of records have been overlooked.
- Inavailability of some K2 Forms, POD, DVS and other shipping documents. Forwarding agents have them They do?
- No records of Purchase Order / request and technical specification for strategic items so where does the instruction comes from?
- Records/ documents archived or stored via system are not retrievable or not easily retrievable. Simply documents are everwhere
- Tracking of quantity and value used for multiple/bulk permit not available Note: all relevant documents are to be kept for 6 years – company's obligation under section 30(9)

Delivery Verification

Statement

Export Control



Recommendation &

Corrective Action

Export Control Audit

& Compliance

- Wrong declaration made by forwarding agent. Declaration of STA items in K2 not made in the specified column (Y/N).
- Wrong usage of permits (single use-many times, wrong permit number)
- Communication barrier with forwarding agent/logistics provider. So long as all the shipment is not stopped, that's fine. Really?
- Most companies do not have shipper's instruction or notification on invoice indicating items are strategic – company's due diligence (safe guard)



Delivery Verification	Awareness &	Record Keeping	Strategic Item
Statement	Commitment	Mechanism	Declaration (K2 Form)
Training & Audit on	Screening & End Use	Export Control Audit	Recommendation &
Export Control	Statement (EUS)	& Compliance	Corrective Action

- Training on export control is not perceived as a priority.
- Most companies with ICP have yet to execute their training plan.
- No records of training and details of training materials not available
- Once in 18 months at least not followed through



Delivery Verification	Awareness &	Record Keeping	Strategic Item
Statement	Commitment	Mechanism	Declaration (K2 Form)
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Item Classification

- Items that are not strategic classified as strategic
- Items list not referred because my HQ does the classification. Who is operating in Malaysia?
- Wait for MITI to declare classification 'lah' NO Letter issued. STA is self declaration

End Use Statement

- Same EUS for many single use permit application
- Different currency and quantity vs. permit application details



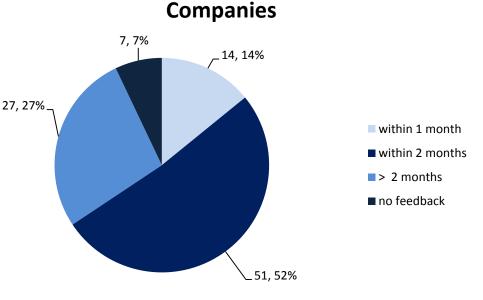
Delivery Verification	Awareness &	Record Keeping	Strategic Item
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Training & Audit on	Screening & End Use	Export Control Audit	Recommendation &
Export Control	Statement (EUS)	& Compliance	Corrective Action

- Audit conducted is not focused on export control process and procedures in specific.
- Elements audited not clear, no improvement before and after audit.
- Audit findings not available
- Conducted by internal or internal parties once annually not followed through.
- We self-audit. No such thing!



Delivery Verification	Awareness &	Record Keeping	Strategic Item
Statement	Commitment	Mechanism	Declaration (K2 Form)
Training & Audit on	Screening & End Use	Export Control Audit	Recommendation &
Export Control	Statement (EUS)	& Compliance	Corrective Action

- Findings circulated in writing to companies
- Companies to respond within 2 months from the date of the letter
- What's the response like?
- So which category are you?



Action Forward



<u>Companies</u>

<u>Secretariat</u>

MNC's compliance may not necessarily be satisfactory, and small companies' compliance may not necessarily be unsatisfactory. The determining factor is the **people** within the organisation.

So, what's your compliance take?

Plan for 2015 Evaluation Exercise:

- Expect better compliance since awareness after a 4-year hand holding engagement.
- Continuous outreach AND step towards the real audit.
- Targeted approach evaluation
- Work on a database incorporating access to company's historical evaluation, findings and level of compliance.





Thank you



Strategic Trade Secretariat (STS), MITI